



Why You Need Our Global PEO to Launch Your Portfolio Firms Internationally

You choose your portfolio companies carefully. From the plan to the technology, you fund innovation with a global focus.

When the time comes to grab international market share, these companies have one chance to get it right and get to market quickly – with minimal cost and risk.

That's where we come in.

Globalization Partners helps companies expand internationally without establishing subsidiary or branch offices overseas. Through our Global Professional Employer Organization (PEO) model and Employer of Record Platform, we can help your portfolio companies **make a compliant hire in over 150 countries around the world** within a few business days. No entity set up, foreign bank account establishment, or complex corporate structure planning necessary on your end.

Specifically, we can...

- Engage sales teams in a dozen new countries within a few days, with little risk and nominal cost
- Help your portfolio companies negotiate with candidates in any country where they find employees
- Engage a team in any country where your portfolio company wants to hire employees – without registering foreign branch offices, tying up significant amounts of capital or the risk of getting “stuck” in non-profitable countries

Ensure that cross-border employment risk is managed efficiently and with best practice – protecting your investment while also capitalizing efficiently to attain global market share. By leaving the back-office work of international expansion to Globalization Partners, your portfolio companies are enabled to grab market share quickly in every country around the globe, with minimal cost and risk.

Setting up entities around the world might add unnecessary overhead. Adding sales employees to your global team via our PEO builds value.

Our services include:

Portfolio company expansion. Support low head count in multiple countries

Risk-management strategy. Employment contracts designed to mitigate exposure to risk

Cross-border benefits. Offering locally appropriate benefits packages to maximize employee retention post deal close.

Proprietary GoGlobal™ software platform. Ensures full compliance with GDPR

Want to learn more?

Visit our site for Private Equity and Venture Capital professionals at www.globalization-partners.com/private-equity

Learn about the Global PEO model at www.globalization-partners.com/what-is-a-professional-employer-organization/